

## **Get Started:**

• If you could have any kind of cool new restaurant or fast-food place in town, what would it be like and what kind of food would they serve? (Not an existing restaurant or chain but a new idea for your area.)

## Team Activity: Create a Winning Restaurant Concept for Your Town

An investment company is in town looking for students and adults to pitch them a restaurant concept that would be a big seller. Working with your team, you will have 10 minutes to create a cool new restaurant idea, including:

- Type of food (e.g., burgers, pizza, something else)
- Restaurant name
- Three signature items for the menu
- A slogan to promote the restaurant

You'll pitch your restaurant concept to the class. Everyone will vote on which concept would be the biggest seller, but you can't vote for your own.

[If you have additional time, you can create a poster, PowerPoint, or flier to promote your restaurant and research restaurant trends that reinforce your idea.]

## **REVIEW:** Four P's to Successful Presentations (Purpose, Plan, Poise, Practice)

(This activity won't necessarily be scored this way, but these are key points to keep in mind:)

During the presentation	Scale of 1-10	Not Applicable
PURPOSE: 1. They had an engaging opening.		NA
2. They explained their topic clearly.		NA
3. They showed positive persuasion.		NA
PLAN: 4. They shared meaningful examples.		NA
5. They had clear and creative visuals (if applicable) and/or showed creativity.		NA
6. They had a script/outline and it flowed well.		NA
POISE: 7. Face: They had positive facial expressions and eye contact.		NA
8. Body: They had good posture, appropriate gestures, and didn't pace or get stuck.		NA
9. Words: They spoke clearly (not too loud/quiet/fast) and went easy on word fillers.		NA
PRACTICE: 10. They seemed prepared and confident.		NA
TOTAL POSSIBLE POINTS (out of 100)*		



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## **Reflection/Application:**

Looking back on your group effort to create a cool new restaurant concept, how would you rate <u>your</u> contribution on each of the steps to collaborating effectively?

As a team player, I	Strongly DISAGREE		Strongly AGREE				TOTAL					
provided equal time for others to speak.	1	2	3	4	5	6	7	8	9	10	NA	
presumed positive intent of my teammates.	1	2	3	4	5	6	7	8	9	10	NA	
was open-minded to teammate's opinions.	1	2	3	4	5	6	7	8	9	10	NA	
spoke my truth.	1	2	3	4	5	6	7	8	9	10	NA	
disagreed without being disagreeable.	1	2	3	4	5	6	7	8	9	10	NA	
actively listened to my teammates.	1	2	3	4	5	6	7	8	9	10	NA	
managed my emotions.	1	2	3	4	5	6	7	8	9	10	NA	
was supportive during brainstorming.	1	2	3	4	5	6	7	8	9	10	NA	
worked with team to formulate a plan.	1	2	3	4	5	6	7	8	9	10	NA	
negotiated effectively (if necessary).	1	2	3	4	5	6	7	8	9	10	NA	
did my share of the work.	1	2	3	4	5	6	7	8	9	10	NA	
met the team deadlines.	1	2	3	4	5	6	7	8	9	10	NA	
gave it my best effort.	1	2	3	4	5	6	7	8	9	10	NA	
TOTAL (out of 130 possible):		1	1	1	1	I	1	1	1	1		L

"NA" = not applicable

• What would you give yourself for two PROs (things you did well) and one GROW (something you could improve upon)?